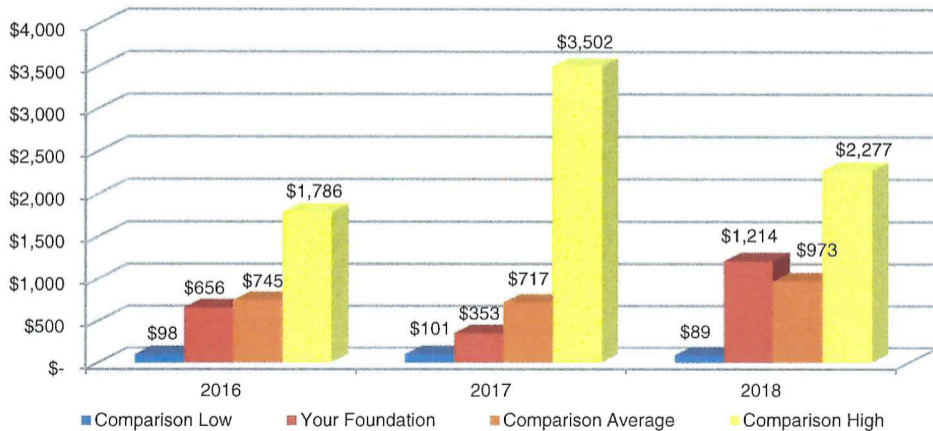


CONTRIBUTION DOLLARS

(Total contributions received in 000's)



Averages

Overall

2018	\$ 3,389	8.1%
2017	\$ 3,478	10.4%
2016	\$ 2,494	8.2%

Small (< \$15M)

2018	\$ 973	11.1%
2017	\$ 717	9.1%
2016	\$ 745	10.5%

Your Foundation

2018	\$ 1,214	15.7%
2017	\$ 353	4.9%
2016	\$ 656	10.3%